



## Director of Operations

### About Perfuzze

Perfuzze is a growth stage medical device company, based in Galway, dedicated to improving clinical outcomes and the quality of life for stroke patients. Perfuzze is developing innovative catheter-based technology to extract blood clots from the brain following an Acute Ischemic Stroke. We are located in the IDA Business Park in Dangan, Galway. Millipede technology has been recognised by the FDA through the granting of a Breakthrough Device Designation and was awarded CE Mark for its first product in 2021. At Perfuzze, we push the limits of what medical technology can do to help restore health and extend life. Our mission is to halve the number of patients who suffer disability post stroke treatment. We want to accelerate and advance our ability to create significant innovations, but we will only succeed with the right people on our team.

### Our Culture

- An inclusive work environment, where all the employees are valued, supported, and encouraged
- All employees have a seat at the table and have influence
- A collaborative teamwork environment where learning is constant, and performance is rewarded
- The opportunity to be at the forefront of a technology that can positively impact the treatment of one of the world's most devastating diseases

### Director of Operations Role

Working with the senior management team, the primary responsibility of the Director of Operations is to define, lead and execute the manufacturing, scaleup, supply and distribution strategy that supports Perfuzze business objectives. This role requires a high level of innovative thought and strategic planning capability. Although this role is based at our Dangan facility some hybrid working may be supported in accordance with company policy.

### How You'll Contribute

- Lead the development and execution of a strategy to scale the supply, manufacturing, and distribution of Perfuzze products
- Be a strong team leader with a pragmatic approach to getting the best out of the operations team
- Managing the technical and operational delivery of all suppliers, outsourced and in-house sites
- Responsible for leading technical transfers for manufacturing
- Overseeing product storage, handling and distribution
- Identify and select new or alternative manufacturing partners
- Identify cost savings and efficiencies and develop and maintain strategic vendor partnerships

- Ensuring effective supplier management, from the procurement of raw materials to the manufacturing of product with third-party manufacturers
- Ensure the highest possible quality product by establishing and adhering to applicable standards
- Provide ongoing strategic input to ensure R&D programs at Perfuze align with longer term operational objectives.
- Build and nurture trust with teams, customers, and external suppliers.

#### **Must Have**

- A university Degree or Master's in Mechanical Engineering or an equivalent qualification.
- Ability to motivate and lead a team
- Excellent leadership, communication, and organisational skills
- Excellent analytical and problem-solving skills
- Minimum 15 years' experience in the medical device space with hands on technical and operational management experience.
- Prior experience in selecting and overseeing Manufacturing with a Contract Manufacturer.
- Experience overseeing technical output with contract manufacturer in the Medical Device space.
- Successful experience in leading manufacturing in a rapid-growth environment.
- Team player with strong communication, enthusiasm, and interpersonal skills.
- Extensive medical device and sterile manufacturing experience.
- Extensive technical transfer and manufacturing process development experience.

If interested, please submit your CV and a letter outlining why you are the right person for the role via Indeed at [ie.indeed.com/jobs?q=perfuze&l=Galway](https://ie.indeed.com/jobs?q=perfuze&l=Galway).